

#### **BEST IN KLAS, AGAIN.**

# Results matter. We deliver.

As the leader in end-to-end revenue cycle outsourcing, we're committed to delivering exceptional value and innovation to healthcare providers and their patients. Based on feedback from thousands of providers, Ensemble ranked #1 across all customer experience categories.

	Overall performance sco	ore(100-point scale)								
		Market average 70.6	Trend	# of	Customer experience pillars					Market
1.	Ensemble		(2024-2025)	) unique orgs	Loyalty	Operations	Relationship	Services	Value	energy
			91.32%	10	A-	Α-	Α	A-	B+	N/A
2.	R1 RCM				_	_	-	_	_	
		54.8	-8%	8	F	F	D+	D	F	N/A
I	5.0	Service	100.0 s average <b>90.1</b>							
Solutions Not Ranked		Overall performance score	# of	Customer experience pillars					Mada	
			(100-point scale)	unique orgs	Loyalty	Operations	Relationship	Services	Value	Market energy
Guide	nouse[C]		86.3*	4	A-*	B*	A-*	B+*	B-*	N/A
Optum	n[C]		40.8*	3	F*	F*	F*	F*	F*	N/A

Source: Best in KLAS® Software + Services 2025 https://engage.klasresearch.com/best-in-klas/

"I know every firm in the revenue cycle space, and I know the difference between Ensemble and every other firm. Quite honestly, there is no comparison. Things with Ensemble have been fantastic. From a client perspective and a services perspective, the responsiveness, the expertise, the support, and the performance against KPIs have all been extraordinary since day one."

- CEO, March 2025, collected by KLAS Research

"Part of the reason why we elected to outsource the model and go with a partner like Ensemble was that the size of our organization makes it very difficult to attract and retain talent in this space. But also, and probably even more importantly, we just don't have the resources to invest in R&D specifically as it relates to AI and more advanced technologies to try to keep up with the payers."

- CFO, March 2025, collected by KLAS Research



# Rely on a partner committed to **your success**.

## **Unmatched results**

We have the best track record of delivering on promises.

**5.2%** Avg. client net revenue lift

>5% Typical client cost savings

**100%** Client year-one goals met

#### **Innovative approach**

We're investing in AI to compete with payers, so you don't have to.

**\$70M** Annual investment in AI R+D

**1B+** Transactions mapped to outcomes

**11**Patented automations+ Al capabilities

## **Exceptional service**

We're committed to exceeding client + patient expectations.

**100%** of clients would partner again

**97%** rating for strength of client relationships

**95%** of clients would recommend us

"We didn't have a lot of awareness into the impact of what was being left on the table. But we knew if we didn't invest in the revenue cycle, we couldn't expect to keep up with payers."

— Marty Bonick, President + CEO, Ardent Health

"We brought Ensemble on because of the scale, expertise, efficiency and effectiveness that their solutions bring compared to in-house solutions."

- CFO, July 2024, collected by KLAS Research

recognition for revenue cycle excellence mapaward 2024 high performance winner Modern Healthcare BEST IN BUSINESS





#### EnsembleHP.com

Contact us to see what we can do for you

