**Revenue Cycle Management** 

## Value Estimator



Annual Net Patient Revenue

\$500,000,000

## Estimated Annual Net Revenue Lift

	High-Recovery Scenario	Mid-Recovery Scenario	Low-Recovery Scenario
Charge Capture	\$1,687,500	\$1,265,625	\$843,750
Clinical Documentation	\$4,375,000	\$3,281,250	\$2,187,500
Coverage Discovery	<mark>\$7</mark> 50,000	\$562,500	\$ <mark>3</mark> 75,000
DRG Validation	\$4,250,000	\$3,187,500	\$2,125,000
Final Denials	\$6,000,000	\$4,500,000	\$3,000,000
Patient Status / Utilization	\$4,375,000	\$3,281,25 <mark>0</mark>	\$2,187,500
Underpayments	\$3,000,000	\$2,250,000	\$1,500,000
Estimated Total Net Revenue Lift	\$24,437,500	\$18,328,125	\$12,218,750
Estimated Net Revenue Lift %	4.9%	3.7%	2.4%

## Estimated One-Time Cash Acceleration

	High-Recovery Scenario	Mid-Recovery Scenario	Low-Recovery Scenario
Improved POS Collection	Available with	Available with	Available with
	<u>desktop version</u>	desktop version	desktop version
Fewer First-Pass Denials	Available with	Available with	Available with
	<u>desktop version</u>	desktop version	desktop version
Reduction in DNSP	Available with	Available with	Available with
	<u>desktop version</u>	desktop version	desktop version
Estimated One-Time	Available with	Available with	Available with
Cash Acceleration	<u>desktop version</u>	desktop version	<u>desktop version</u>

## Disclaimers

- Estimates are based on previous Ensemble assessment findings, HFMA, HBI and NAHAM industry benchmarks.
- This is not an exhaustive list of potential revenue lift opportunities.
- To see potential one-time cash acceleration opportunities, use the <u>desktop version</u> of our Value Estimator.
- To discuss these results in more detail, contact an Ensemble expert at solutions@ensemblehp.com.
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